

## OVRC Minutes

March 20, 2015

Call to order 9:00a.m.

ATTENDED BY REPS: F. Bragassa, J. Canaday, A. Lutz, T. Neal, D. Neufarth, J. Tolle. SECRETARY: Mot. ALTS: B. White, K. Wilford. B.S.V.I.: B.S.V.I. Director, M. Duncan, Program Manager, A. Locke-Hines, Area Manager, J. Roush, V. Smith. Consultant, T. Koo, L. Taylor. OPERATORS: D. Bruso, L. Cline, J. Diakogeoriou. OTHERS: P. Bruso, E. Fallon, K. Whalen.

MOTION (D. Neufarth/J. Tolle) to approve the minutes of the February 20, 2015 meeting as submitted. Passed unam.

COMMENT ON PREVIOUS MEETING'S RECOMMENDATIONS: none

### PUBLIC COMMENT:

L. CLINE said that the AG's opinion on the basis of which B.S.V.I. is no longer including commissions in any new or revised facility agreements also supports the refund of all previously paid commissions of any type to all operators who have paid them including him self.

D. NEUFARTH apologized for failing to read his copy of a thirty-day notice of BOA termination sent to operator, J. George that contributed to his near removal.

T. NEAL also acknowledged failing to read a thirty-day BOA termination notice sent to operator J. Spicer, who was removed but is now working for the new operator his former facility. T. Neal expressed concern that there is no growth in the Cleveland area due to lack of Consultant attention to the finding and opening of new facilities. He also read a letter by operator, J. Enix regarding the problem of "guest shoppers" being allowed to make purchases at the Cleveland Coast Guard Post Exchange which is in completion with him.

PM A. Locke-Hines said that Consultants have facility development goals on which they have to report and that specific areas are routinely targeted for attention.

J. TOLLE averred that (regarding the payback of commissions) the Program cannot afford to pay back commissions and that recovering them from agencies to which they had been paid would be politically hazardous and sometimes impossible because agencies such as the Ohio Building Authority no longer exist. Director, M. Duncan said that the AG's opinion did not reflect a change in the law and that the B.S.V.I. position on the non-payment of commissions is a management decision on its part.

CONSULTANT T. KOO REVIEWED THE STATEWIDE MEETING TRAINING AGENDA and noted that 10:00am would be the deadline for sign-in upmo credit. Mot pitched for a more detailed state of the Program's business performance from B.S.V.I.

MOTION (J. Tolle/J. Canaday) to recommend that B.S.V.I. award upmo credit based on operators' sign-ins at Statewide. Passed unam.

UNIVERSITY UPDATE BY PM: Cleveland State---communications now only among lawyers moving toward a hearing. Owens—Drafting new permit to match present one. Cinti. U—declined food cart due to unmetable demands for operator to develop job training program and evaluate employee. Columbus State—BSVI rejected small number of inaccessible machines as meeting the Program priority. KSU---operator, J. McNamara assigned to Salem and E. Liverpool sites. V. Smith reported that B.S.V.I. was addressing situations of unfair competition by bookstores and other university profit centers on a case-by-case basis. The Director noted the increase in such completion to make up for lost commissions. Discussion about strategies for mitigating such competition followed with J. Tolle pointing out that the Program should be offered profit centers other than bookstores as priority locations. AM, V. Smith said that operators should take initiative to advise B.S.V.I. about emerging competition and possible priority sites.

T. NEAL REPORTED THAT HE HAS GIVEN NOTICE AT NASA. He believes that employee competition, the high commission, and the requirement to maintain unproductive machines make this \$35000.00/yr. site non-viable

MOTION (J. Tolle/F. Bragassa) to recommend that B.S.V.I. give thirty days notice to terminate the NASA facility. Passed unam.

**Bureau Response: Accepted. Notice given**

PM SAID THAT SHE WOULD CONSULT OPERATOR J. SQUIBB, who has expressed interest in running the site before making a decision to leave the site. She aid that B.S.V.I. would be in violation of its permit were it not to pay the guaranteed commission should the operator be unable or unwilling to do so.

T. NEAL WANTED TO KNOW when the Cleveland Post Office route would transition from its private operator to BE operator, K. Wilford, to whom it had been awarded four months ago. AM, V. Smith responded that April 14 could be counted on as a firm date for the switch over.

MOTION (J. Canaday/T. Neal) to recommend that B.S.V.I. request confirmation of urgent communications to reps such as 30-day letters. Withdrawn. PM, A. Locke-Hines, said that she would have administrative staff call reps to confirm their awareness of such urgent communication.

**Bureau Response: Motion accepted. AP staff will call local representative copied on notice, to inform of the communication to the operator.**

DIRECTOR M. DUNCAN CLARIFIED THAT GO-TO-MEETING teleconferencing for B.S.V.I./OVRC work groups must be arranged by and include an agency staff person. She said that there is no way for G0-TO-MEETING teleconferences not including a B.S.V.I. staff person to take place on the agency's account.

B. WHITE SAID THAT HE WILL NO LONGER BE THE COMMITTEE'S LI-AISON WITH BSVI for training. He said that he thinks progress is too slow

and that his name is appearing on documents for which he feels he has not had enough responsibility. D. Brusio reported on his experience as a trainer, mentioning the shortness of the in-stand training time, the complexity of the MOR/DCR instructions and the lack of familiarity with blind training techniques on the part of Training Officer, C. Lee, among other problems. PM A. Locke-Hines noted that attention has, so far, been directed to the front and back doors of the training process, and that much time has been spent resolving issue synching BE training to VR requirements. Discussion followed about how to help the Training Officer become more familiar with the operational part of the training process and about finding ways to make BE training more independent of VR through alternative funding sources. The Chair appointed D. Neufarth to head an alternative funding for training work group.

THE COMMITTEE DRAFT OF RULES 13 AND 14 AND BSVI'S RESPONSE WAS DISCUSSED. Many members expressed agreement that the length of time an operator has to grieve a BSVI decision should be as long as a year and not the forty-five days allowed by the present rule. Discussion followed about how to continue the process of arriving at an agreed upon draft of all of the rules by the Committee and BSVI. The Chair requested that BSVI provide a summary of the areas of agreement and disagreement.

PM REQUESTED DISCUSSION OF SECONDARY HIGHWAY SITE DEVELOPMENT. V. Smith said that ODOT would not allow placement of machines inside buildings, The Chair said that adding operator run snacks but leaving the beverages with Coke would keep Coke on contract while providing opportunities for BE operators. She said that she had a list of possible sites to share.

ADJOURN

Respectfully submitted

Mot

